

Apple Crop Insurance Program

- Apple Crop Provisions 11-0054 -

IMPORTANT DATES

Sales Closing Date | November 20th

All Crop Reporting | January 15th

Billing Date | August 15th

Indemnity Price Per Bushel

	NY	CT	MA	ME	NJ	PA	RI	VT	NH
Fresh	\$12.00	\$13.15	\$11.50	\$11.25	\$11.50	\$12.00	\$13.15	\$12.75	\$12.75
CAT Fresh	\$6.60	\$7.24	\$6.33	\$6.19	\$6.33	\$6.60	\$7.24	\$7.02	\$7.02
Processing	\$3.30	\$5.00	\$3.50	\$2.25	\$3.10	\$3.30	\$5.00	\$4.25	\$4.25
CAT Processing	\$1.82	\$2.75	\$1.93	\$1.24	\$1.71	\$1.82	\$2.75	\$2.34	\$2.34

Varietal Group Pricing Per Bushel (If insuring by varietal group; All States)

Varietal Group A (Honeycrisp, Pazazz, SweeTango/Minneiska)	\$35.00 (CAT: \$19.25)
Varietal Group B (Cortland, Empire, Fuji, Gala, Jonagold, Macoun, McIntosh, Ozark Gold, Paula Red, Cripps Pink (Pink Lady), Red Rome, RubyFrost, SnapDragon and Zestar. (each specified variety will include all commercially recognized selections and brand names, mutations, or sports; but does not include hybrids created by crosses between the stated variety and any other varieties – applies to Group A also)	\$14.50 (CAT: \$7.98)
Varietal Group C (Includes all varieties not specified in Group A&B)	\$10.75 (CAT: \$5.92)

Coverage Levels & Premium Support

COVERAGE LEVEL	50/55 (CAT)	50/100	55/100	60/100	65/100	70/100	75/100
Federal Subsidy	100%	67%	64%	64%	59%	59%	55%
Your Portion of Premium	-	33%	36%	36%	41%	41%	45%

*A \$655 administrative fee is charged for CAT coverage. A \$30 administrative fee is charged buy up coverage.

Unit Structure Options

	Optional Units (OU)	Basic Unit (BU)
Claims Adjusted By	Farm serial number, irrigated and non-irrigated practice, noncontiguous land, fresh and processing type, or varietal group.	All acres of the crop in the county as one unit.
Record Keeping Requirements	<u>Must</u> maintain production records by farm serial number, irrigated and non-irrigated practices, fresh and processing type, noncontiguous land or varietal groups. Production records must be maintained for uninsurable acreage by each uninsured block.	Total production by crop by county. Production records must be maintained for uninsurable acreage by each uninsured block.

Coverage and Price Election Choices

Options Available	About
Protection Against Production Shortfall	When actual yield falls below your guarantee.
Yield Adjustment Option	If your production falls below 60% of the county T-Yield, your low yield will be replaced with 60% of the T-yield.
Yield Exclusion Option	Eligible crop years in which producers may elect to exclude actual yields from their actual production history. Years are eligible when the average per planted acreage yield for the county was at least 50 percent below the simple average for the previous 10 consecutive crop years. (See county actuarials for eligible year(s))
Supplemental Coverage Option	The Supplemental Coverage Option (SCO) is a county-level crop insurance option that provides additional coverage for a portion of a producer's underlying crop insurance policy deductible. Producers must buy it as an endorsement.
Fresh Fruit Option	This option takes into account quantity and QUALITY of your apples. If 50% of your apples do not grade U.S. Fancy due to a covered peril it is a 70% loss. If 65% of your apples do not grade U.S. Fancy due to a covered peril it is a 100% loss. <u>You must discuss with the adjuster what you can do with the fruit after it has been adjusted for this option. Failure to do so can adversely affect the outcome of your claim. Sales records must be maintained by unit!</u>

Perils Insured Against

- Adverse Weather Conditions
- Fire
- Insects (but not damage due to insufficient or improper application of pest control measures)
- Plant Disease (but not damage due to insufficient or improper application of disease control measures)
- Wildlife (unless control measures have not been taken)
- All other natural causes of loss that cannot be prevented, including, but not limited to, hail, wind, volcano, earthquake, excess sun causing sunburn and frost and freeze causing russetting.
- Earthquake, Volcanic Eruption, Failure of Irrigation water supply (if caused by an insured peril that occurs during the insurance period)

Fresh Apple Production Records

Production from acreage that you certify, and, if requested by us provide verifiable records to support, that at least 50% of the production (for APH purposes) from acreage reported as fresh apple acreage from each unit, was SOLD as fresh apples in ONE or more of the FOUR most recent crop years. Sales records must be maintained by county for operations that farm in multiple counties under a single entity. Acreage not meeting this requirement must be designated as "processing apple production" on the acreage report. Production records must be maintained for uninsurable acreage.

Production To Count - APH

Apple production that grades U.S. #1 Processing or Better will be used for APH purposes.

Acceptable Records

Certified records including printouts or receipts from each first handler of the fruit for that crop year must show total marketable production (in bushels, bin count, or weight delivered) by variety. A printout or receipt from a packing shed, processor, auction, marketing cooperative, jobber, commission merchant, sales broker, pick records or a warehouse receipt which shows total production and date of transaction is acceptable. For acreage designated as "Fresh", verifiable records to meet the requirement for Fresh Apple Production may include packer/buyer records, daily sales records, and records from a State Marketing Program (not self-certified). "Record Type" (see production reporting form for the various applicable record types) for the most recent year must be indicated on the production report.

If production evidence does not match the production certified by you on your production report, assigned yields will apply and optional units (if applicable) will be combined if it is determined that production was over reported by more than 5% on any database.

Crop Insured & Insurance Period

All apples in the eligible county in which you have a share that are grown on tree varieties adapted to the area and have produced at least 150 bushels per acre in at least one of the previous 4 years. Coverage begins on November 6 of each crop year, except for the year of application (See Crop Provisions). The calendar date for the end of the insurance period for each crop year is November 5.

Quality and Production Appraisals

Quality and production appraisals will be completed at fruit maturity for each variety. This means that the claims adjusting procedure may require 3 to 4 farm visits by an adjuster before your claim is finalized. The crop insurance program does not allow for early season appraisals.

Direct Market Operations

You must notify the insurance provider 15 days prior to any production from any unit that will be sold by direct marketing. An appraisal for production and quality must be performed prior to the harvesting or opening of the orchard to the public to determine your production to count and quality of the apples. Failure to give timely notice will result in an appraised production to count of not less than the production guarantee. In the event of a possible loss, a 15 day notice is required for any fruit being sold direct market/U-Pick/Retail

Conservation Compliance

To be eligible for premium subsidy paid on your behalf by FCIC, it is your responsibility to assure you meet all requirements for: (A) Compliance with the conservation provision; and (B) Filing form AD- 1026, or successor form, by the premium billing date, to be properly identified as in compliance with the conservations provisions.

Crop Losses

Any insurable damage must be caused by an insured peril during the insurance period. It is the insured's responsibility to notify your agent within 72 hours of initial discovery of damage and after all subsequent damage.

- The insured must protect the crop from further damage by providing sufficient care until the crop adjuster has given you consent to do otherwise.
- During the period before harvest, if the insured crop on any unit is damaged to the extent the insured does not expect to further care for or harvest any part of the acreage, then such acreage must be left intact until inspected.
- You must also provide notice at least 15 days before beginning harvest if you have previously given notice of a potential claim of indemnity during the growing season.
- If the insured wishes to put insured acreage to another use, the insured must NOT put acreage to another use before the insured crop's potential production is appraised and written consent is given for such other use.

Claims for a unit(s) will not be finalized until final disposition of the crop on the claim unit(s) is known.

Claims may be finalized if the producer certifies that the appraised crop will be destroyed.

This fact sheet is a general overview and should not take the place of the Crop Provisions and/or Special Provisions.

Crop Growers, LLP agents are dedicated to the success of your business through risk management planning. Crop Growers provides a diversified, knowledgeable team of insurance agents who specialize in educating producers on the Federal Crop Insurance program

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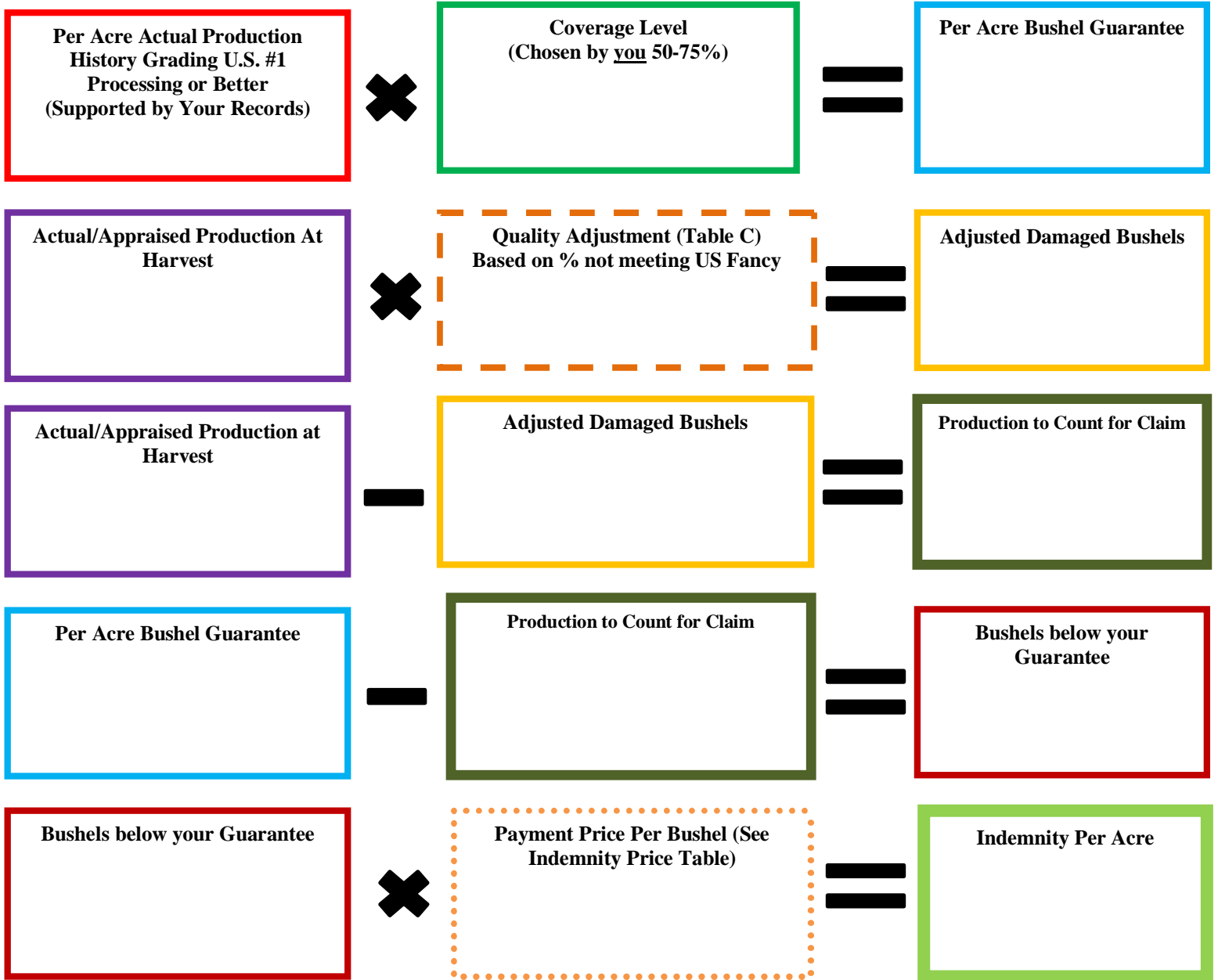
Your first choice for crop insurance.

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FRESH FRUIT QUALITY ADJUSTMENT EXAMPLE



FOR ILLUSTRATION PURPOSES ONLY. Losses will be adjusted per the Loss Adjustment Manual. Your coverage and guarantees may be different based on your actual coverage level, unit structure, production records and history.